

## ABSTRACT

This study aims to assess the determinants of procurement performance in local government in Tanzania specifically examining the influence of procurement planning on procurement performance, the influence of funds allocation on procurement performance and the influence of staff competency on procurement performance of local government in Tanzania to enhance procurement performance in local government. It utilized agency theory and resource dependence theory. It employed case study research design where data collection involved observation and interview by using questionnaire conducted amongst 96 procurement officials, employing Likert scale questionnaires. The research utilized SPSS v23 for data analysis and was conducted within Arusha City Council. The study found that a significant portion of the population revealed to agree the adherence of procurement planning in enhancing procurement performance. Also, the competence of staff had positive impact in procurement performance, however there were small portion of disagreement. Moreover, respondents revealed that Tanzanian local government authorities' procurement performance is influenced by value for money, timely delivery, and efficiency, reflecting the effectiveness and transparency of procurement activities. In conclusion, the study highlighted the presence of effective procurement planning, staff competency, and value for money in enhancing procurement performance in Tanzanian local government. However, it emphasized the need for comprehensive planning, stakeholder involvement, timely processes, and strict adherence to the plan to improve outcomes and efficiency. The study recommended that to improve procurement performance in Tanzanian local government, comprehensive needs assessments, prioritization frameworks, cross-functional collaboration, and stakeholder engagement, clear documentation, timely procurements, and regular plan reviews are recommended.